



Press and Media Contacts:

Suzanne Lock

EOSE

Tel: +44 (0)20 3858 9546

Email: suzanne@eosedata.com

FOR IMMEDIATE RELEASE

24 September 2019

Collaboration

EOSE and KL Technology have agreed to collaborate on a number of projects for their mutual clients' benefit – combining the sector expertise and route to market for data asset commercialization experience of EOSE with the product and contract analysis and organisation insights of KL Technology. Both companies feel there could be great benefits to their clients through creating and implementing robust strategic licensing strategies, and then storing and organising those deals 4Corners, and are delighted to work together in this way.

Dean Bevens, COO of EOSE says, *“EOSE takes great care in collaborating with product experts in the field of data. We are delighted to be working with KL Technology and specifically their flagship 4Corners contract analysis tool. We look forward to introducing 4Corners to our clients and the efficiencies that it will bring to their growing data businesses.”*

Rich Folsom, CEO of KL Technology says *“4Corners is built to reflect real world agreements, which EOSE is perfectly placed to help data businesses put in place as they bring their data products to market. We always say that data governance is a two-way street: putting in place agreements that work for your business and help take it to the next level, and then knowing what is in those agreements. It's marvellous to work with people who help drive that commercialisation step.”*

KL Technology

<http://www.kl-legal.tech/>

KL Technology's flagship product '4Corners' is a game-changing contract analysis tool built to solve the challenges in managing market data licences.

4Corners captures and organizes everything within the four corners of the document, creating a structured organized information layer. It works as a single source of truth for legal, procurement, sales, audit, and the 'business', holding information and legal advice about their documents, contracts, data, financial products, and how they are used.

This information can then be aggregated and linked to allow contract-based questions on data and licence rights to be easily organised and instantly answered, backed up with robust legal advice. All in a self-serve way via a browser, but with full audit controls and maintenance of legal privilege.

This novel approach to pre-emptively creating and structuring robust legal advice in this way was recognized at the FT Innovative Lawyers Awards with 4Corners winning the Innovation in the business of law: Technology award. More importantly, the need for this approach has been resonating with clients in the market data space, as they face up to the ongoing challenges of organising and managing data licences in an ever more complex world.



About EOSE

<http://www.eosedata.com>

EOSE provides a flexible, modern approach to commoditising your data assets. Whether you are already a data provider and need an extra pair of hands or are setting up your data business from the start, we can help.

Using EOSE data product development and sales experts will reduce your time to market and enhance your data products while allowing you to focus on your core business. The EOSE team each have decades of experience in data product and business development, data sales and managing the data business within organisations. Working across exchanges, vendors, brokers and other financial institutions we have developed relationships crucial to the development and sales of market data.

EOSE as an outsourcing service provider use our core competencies and vast experience to deliver the best value for money and best route to market for data asset commercialisation. We operate a fee for service model making your data function more agile and efficient.

Our services start with a set up and go option to build your market data business for you and with you. Next, we offer on-hand help for those of you who already have a data business and need an extra pair of hands – perhaps to expand or during a product launch. Finally, we have our full managed service where we take over and run the data business for you – ensuring you get the best results with minimum outlay.